



ERASMUS+

International Credit Mobility

KA107 DU experience

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DU experience

- Involved in KA107 activities since 2016
- Managed separately from KA103
- 9 partner countries

Tajikistan, Lesotho,
Kenya, Cape Verde,
Philippines, Iran,
Israel, China, USA)



Partnership building. Effective Strategy #1

Choose a solution that will scale your institutions internationalization

Strategically choose partner countries – possible future students

Existing contacts – success in a long-term

Partner country is an opportunity to learn and understand:

- ✓ the specific legal structure of HE in the country
- ✓ general education market in the region
- ✓ culture
- ✓ management structure



Partnership building. Effective Strategy #2

Make sure you really understand partners true capabilities

- ✓ Explain what is Erasmus+ (joint understanding among all involved parties – administrative staff, chief executives)
- ✓ What is ICM – specifics & objectives
- ✓ Staff & student mobilities / Subject areas
- ✓ Sustainability

Partnership building. Effective Strategy #3

Make sure the implementation project is properly scoped

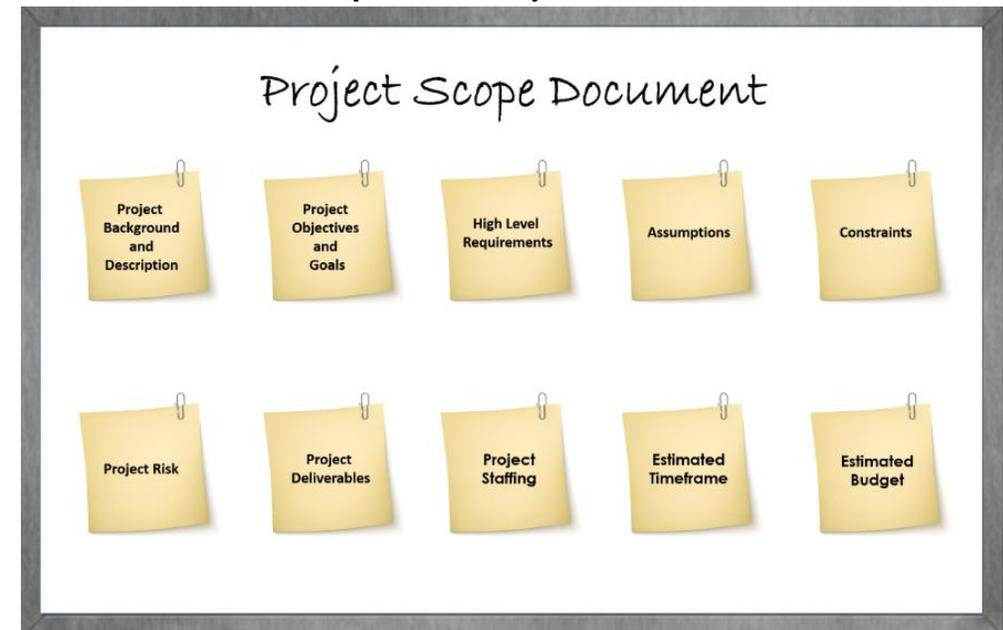
Deep understanding of partnership objectives and proper project scoping is a key in successful and timely project implementation.

One sign that a project may not be well defined or well scoped is if you're going through an evaluation process and the bids are vastly different. Often when this happens it's because someone along the line has assume more (or less) work.

State each parties responsibility.

Ask what assumptions were made regarding:

- ✓ grant management
- ✓ selection and sending participants
- ✓ recognition
- ✓ reporting



Partnership building. Effective Strategy #4

Don't skimp on training

- ECHE - understanding general principles, implementing in daily activities
- Manager has personal ICM experience
- Sustainability of the implemented activities, management capacity
- Make sure you and your partner institution have a strong internal project manager who has decision making capacity and support of the higher administration.





Main challenges.

- ✓ Timely visa obtaining – double visa process, regulatory consulate
- ✓ Bank transfers – country specific laws, limits, security
- ✓ Daugavpils – regional aspect

Thanks for attention!

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