



Training | Education | Consultancy



Developing people...
... developing organisations

Hominem Challenge



- We are a private organisation, created in 2007 and committed to delivering quality products and services within the fields of Education, Training and Consultancy.
- Our mission is to contribute to the development of **management skills within organisations.**
- We use **different training methodologies**: onsite, full time, distance, online, in-company and outdoor.
- We integrate both **personal and professional development strategies** in our interventions.
- We have been involved directly in the training and competence development of more that **4.000 professionals** from different organisations and sectors.
- We have established **strategic partnerships** with several **Higher Education British institutions.** .



Our main business areas



Training

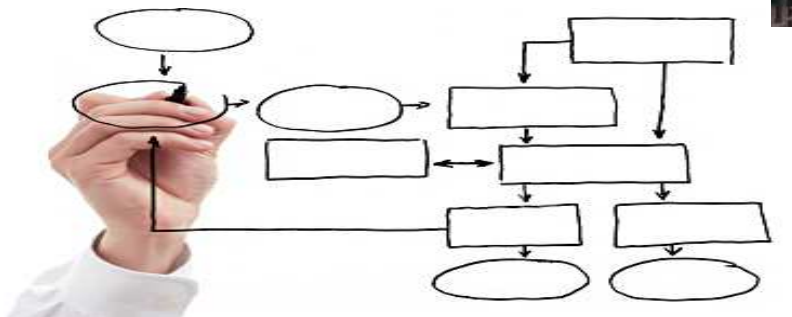


- Management Skills
- Executive Coaching
- Competences development
- Learning pills

Education



- Online university qualifications



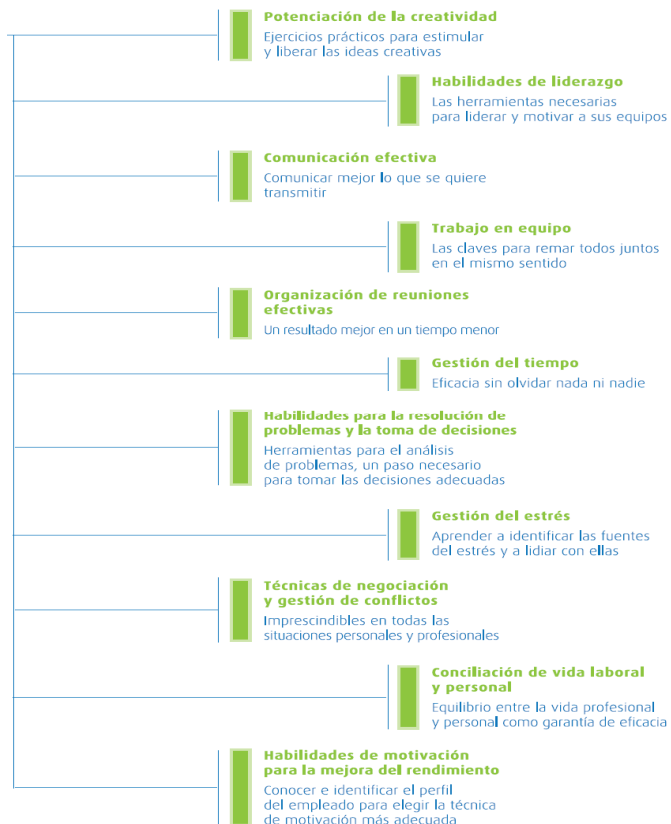
Consultancy



- Human Resources Management
- EU funded projects (LLP & CEN)
- International business development



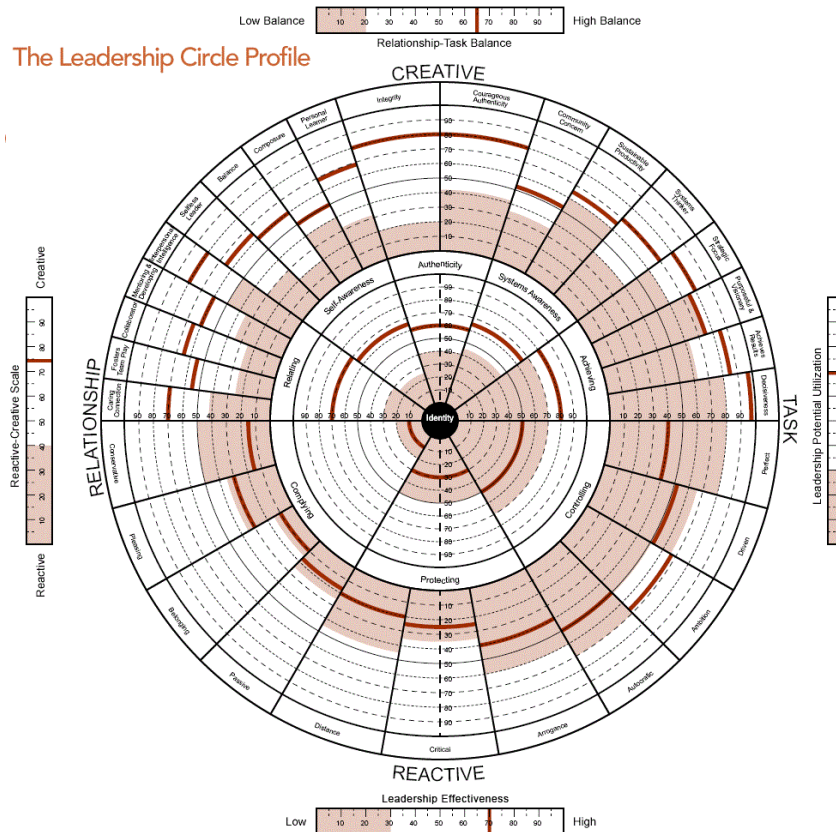
Training: Management Skills development



- Tailored training programmes and workshops for: Effective communication; Negotiation skills; Conflict management; Team management...
- Oriented to producing a deep impact on the job and to increasing productivity.
- On the basis of an initial need analysis (HR and “Focus groups”).
- Follow up actions and coaching after the end of the training actions.
- Delivered in 3 languages: spanish, english and french.



Executive Coaching: The Leadership Circle Profile



- We use in our executive coaching interventions one of the most advanced and advanced tool in the world: “The Leadership Circle Profile”.
- We develop our analysis at 3 different levels:
 - | We identify the leadership competencies (18 competencies)
 - | We clarify the internal believes and values that lead to specific behaviors.
 - | We define the development stages of people
- Once we generate the analytical survey, we define and carry on a suitable development action plan..



Learning Pills



- 103 learning pills
- Online e-commerce platform



- Assertiveness - Managing change -
- Key account managers - Leadership -
- Managing Cash Flow - Sales excellence
- Time management - Balance sheets -
- Improving efficiency



Education: University qualifications with British Universities



**Anglia Ruskin
University**

Cambridge & Chelmsford



**University of
Sunderland**

- We offer from Spain a wide range of high quality British university qualifications (undergraduate, postgraduate, professional diplomas...)
- MBA, Masters in Management, Finance, Marketing, HRM, IT, Hospitality and Tourism, Psychology...
- Online studies from Spain with local support delivered since our offices in Madrid.
- Local and online assessments and flexible learning paths.
- Recognized European qualification, issued by British universities (Curricula following The Bologna process).
- Previous Learning Accreditation (PLA) and exemptions, where possible, using NARIC.



Consultancy



Human Resources Management

- We organize assessment/development centers and manage selection processes.



EU funded projects

- We are involved in the LLP / Erasmus + programmes

- We are members of the EU Standardization Committee, within its ICT competences development Workshops.



International business development

- We help organizations developing their international strategy to penetrate new markets

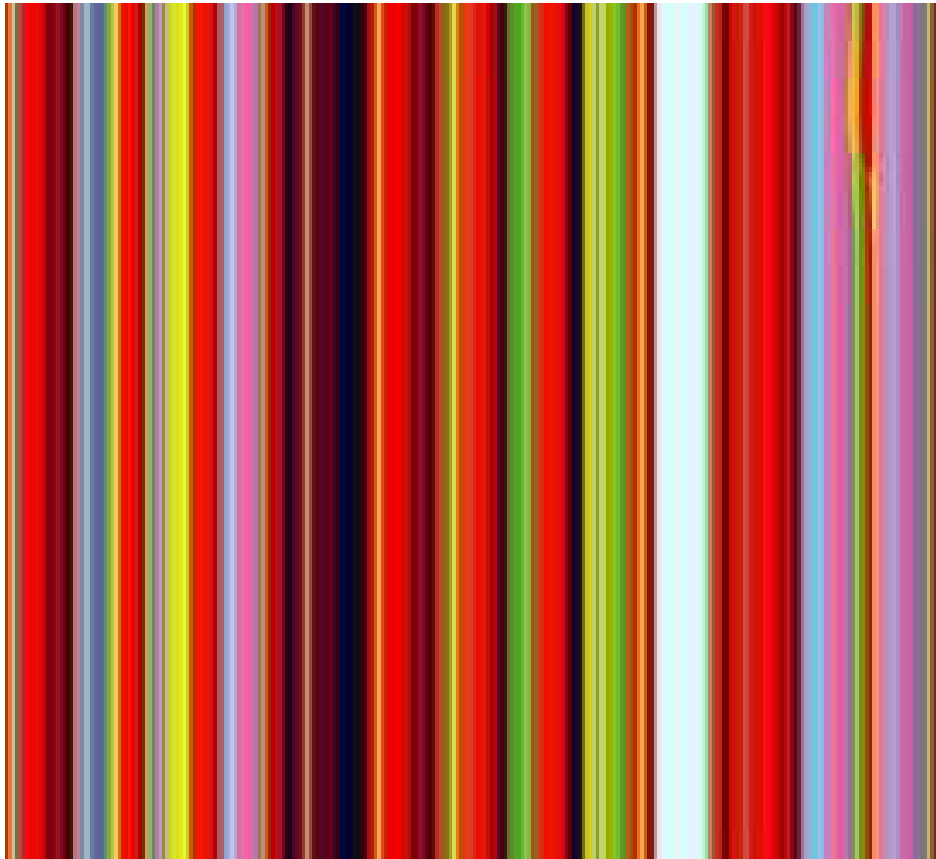
EU funded Projects



- EUMESTA (Euro-Media Standards) / LongLife Learning Program - DOI
- e-CF (European e-Competence Framework) / European Committee for Standardisation -CEN
- e-Jobs repository -Euromed / European Committee for Standardisation -CEN
- Pro-Strategy Guide / LongLife Learning Program TOI
- Find The Best (FTB) / LongLife Learning Program DOI
- Tuned Up! / Erasmus +
- Lever / Erasmus +
- ABC Management / Erasmus +
- Play Commerce / Erasmus +



Sectors of intervention



- Automotive industry.
- Health and hospital services.
- Hospitality and tourism.
- Finance services.
- PR and advertising.
- Proprieties.
- Rail transportation.
- Distribution.
- Pharmaceutical industry.



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